

# Pichardo Asset Management

Independent Portfolio Management Firm

**Mexico 2018: A Fine Tuned Economy** 

August 29, 2018

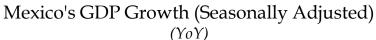
## Table of Contents

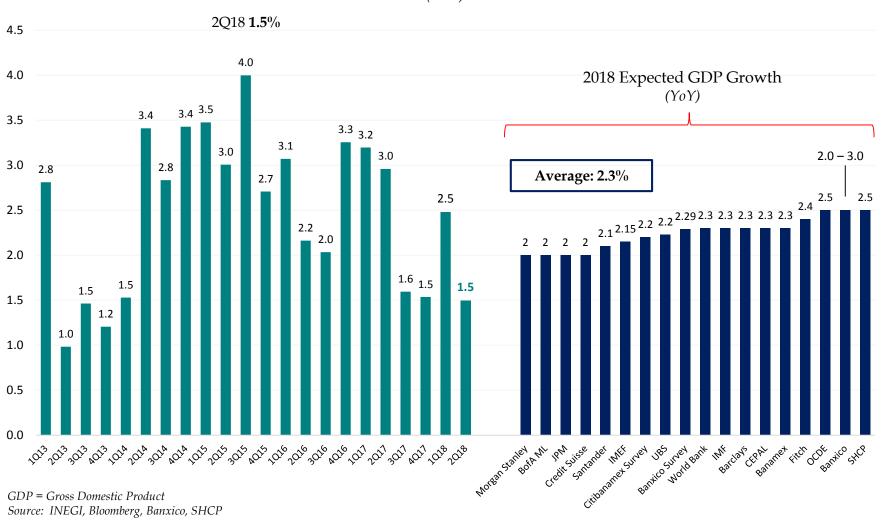


Economic Situation	3 - 4
External Accounts	5
Energy Reform	6
Trade	7
Monetary Policy	8
Public Finances & Debt Rate	9
Exchange Rate	10
Mexican Stock Market	11

### **Economic Situation**

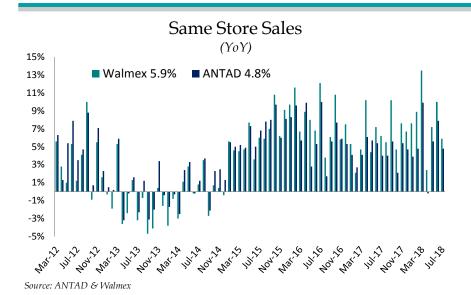


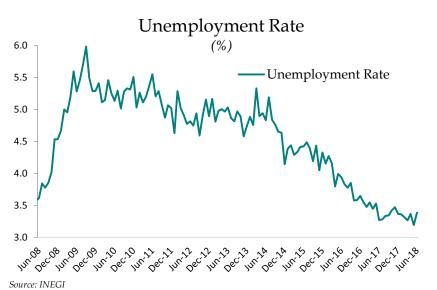


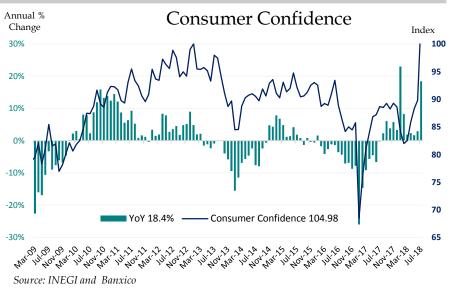


### **Economic Situation**

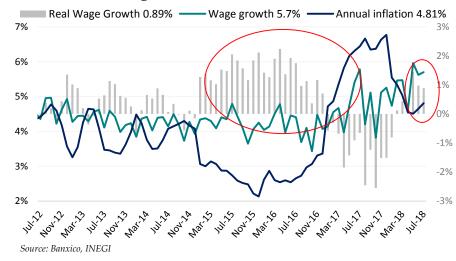






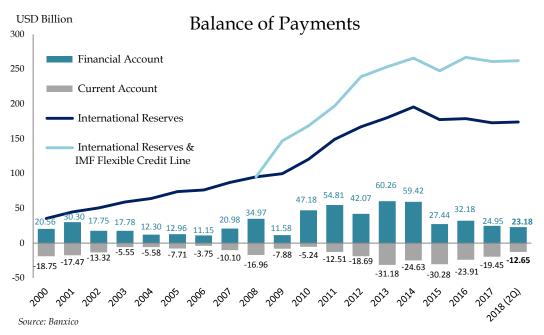


### Wages & Consumer Inflation

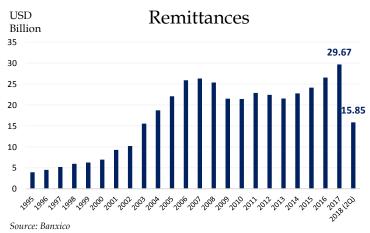


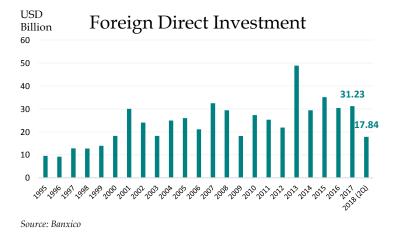
### **External Accounts**











# Energy Reform



## Foreign Investment Linked to Energy Reform

ROUND ONE AUCTIONS, 2015 - 2016								
Date	Auctions	Contractual Area	Committed Investment (Million Dollars)	Estimated Production (Thousand barrels per day)	Assigned (%)			
15-Jul-15	1.1	Shallow waters in the Gulf of Mexico	2,709	79	14%			
30-Sep-15	1.2	Shallow waters in the Gulf of Mexico	3,148	124	75%			
15-Dec-15	1.3	Onshore areas	1,141	70	100%			
5-Dec-16	1.4	Exploration and extraction areas in deep waters	34,352	732	80%			
		SUBTOTAL	41,350					

ROUND TWO AUCTIONS, 2017 - 2018									
Date	Auctions	Contractual Area	Committed Investment (Million Dollars)	Estimated Production (Thousand barrels per day)	Assigned (%)				
19-Jun-17	2.1	Exploration and extraction areas in shallow waters	8,193	186	67%				
12-Jul-17	2.2	Onshore areas	1,100	69	70%				
12-Jul-17	2.3	Onshore areas	964	102	100%				
31-Jan-18	2.4	Deep Waters	92,794	1,500	66%				
		SUBTOTAL	103,050						

ROUND TWO AUCTIONS, 2018								
Date	Auctions	Contractual Area	Committed Investment (Million Dollars)	Estimated Production (Thousand barrels per day)	Assigned (%)			
27-Mar-18	3.1	Exploration and extraction areas in shallow waters	8,626	513	46%			
		SUBTOTAL	8,626					
		TOTAL	153.026					

Source: Ministry of Finance

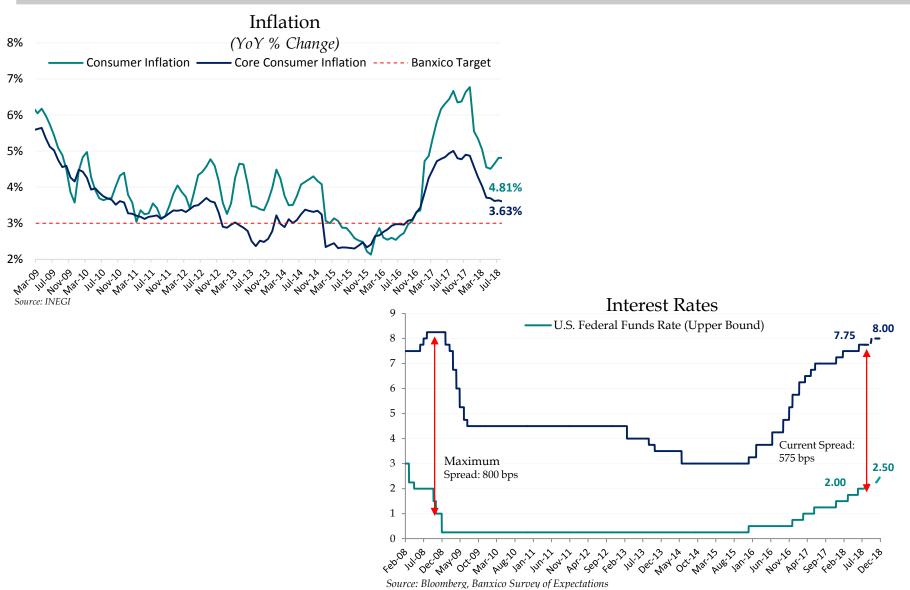
## U.S. International Trade



United States International Trade (to June 2018)										
Country	Exports	Imports	Total Trade	Balance	Country	Exports	Imports	Total Trade	Balance	
China	68,202	267,601	335,803	-199,399	Taiwan	13,662	22,129	35,791.0	-8,467	
% of Total	8.2%	21.3%	16.1%		% of Total	1.6%	1.8%	1.7%		
Mexico	132,147	169,288	301,435	-37,141	France	18,146	26,063	44,209	-7,917	
% of Total	15.8%	13.5%	14.4%		% of Total	2.2%	2.1%	2.1%		
Japan	36,061	71,359	107,420	-35,298	Saudi Arabia	7,466	10,014	17,480	-2,548	
% of Total	4.3%	5.7%	5.1%		% of Total	0.9%	0.8%	0.8%		
Germany	29,298	63,914	93,212	-34,616	United Kingdom	33,640	29,601	63,241	4,039	
% of Total	3.5%	5.1%	4.5%		% of Total	4.0%	2.4%	3.0%		
Italy	11,649	27,025	38,674	-15,376	Brazil	19,481	15,031	34,512	4,450	
% of Total	1.4%	2.2%	1.9%		% of Total	2.3%	1.2%	1.7%		
Canada	150,992	158,765	309,757	<i>-</i> 7,773	Singapore	17,271	13,912	31,183	3,359	
% of Total	18.1%	12.6%	14.8%		% of Total	2.1%	1.1%	1.5%		
India	15,786	26,637	42,423	-10,851	Hong Kong	20,177	3,552	23,729	16,625	
% of Total	1.9%	2.1%	2.0%		% of Total	2.4%	0.3%	1.1%		
Korea, South	26,982	34,643	61,625	-7,661	All other countries	233,989	315,623	549,612	-81,634	
% of Total	3.2%	2.8%	2.9%		% of Total	28.0%	25.1%	26.3%		
					TOTAL June 2018	834,949	1,255,157	2,090,106	-420,208	
Source: U.S. Censu	s Bureau				<b>TOTAL 2017</b>	1,546,654	2,342,905	3,889,559	-796,251	
Amounts in million	ns of dollars				<b>TOTAL 2016</b>	1,454,586	2,189,183	3,643,769	-734,597	

## Monetary Policy





## Public Finances & Sovereign Debt Rate

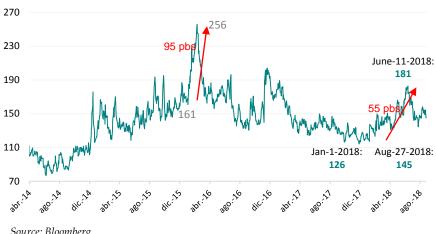


Mexico's Credit Ratings							
Date	Standard & Poor's		Moody's		Fitch		
	Rating	Outlook	Rating	Outlook	Rating	Outlook	
11-Apr-18			А3	STABLE			
3-Aug-17					BBB+	STABLE	
18-Jul-17	BBB+	STABLE					
9-Dec-16					BBB+	NEGATIVE	
23-Aug-16	BBB+	NEGATIVE					
31-Mar-16			А3	NEGATIVE			
5-Feb-14			A3	STABLE			

Source: Bloomberg, El Financiero

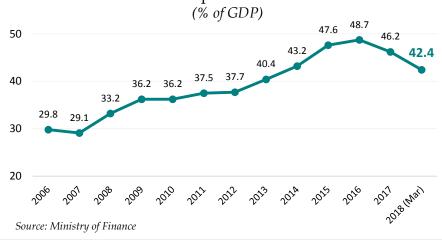
### Primary Budget Balance **MXN** Thousand Million 400 304.8 300 200 121.1 100 -100 -200 -300 Source: Ministry of Finance

#### UMS Bond vs Treasury U.S. Bond Spread (10 Years)



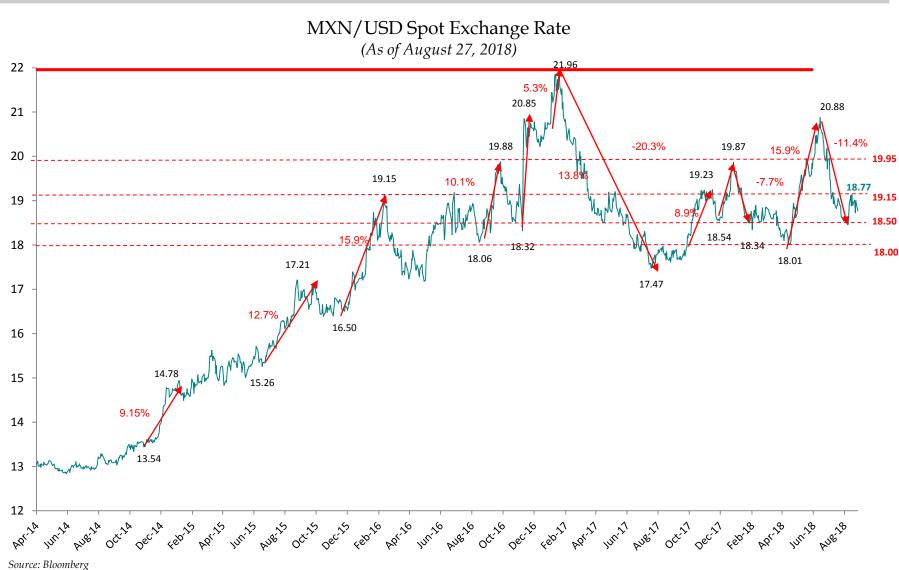
Source: Bloomberg

### Historical Balance of Public Sector Financial Requirements



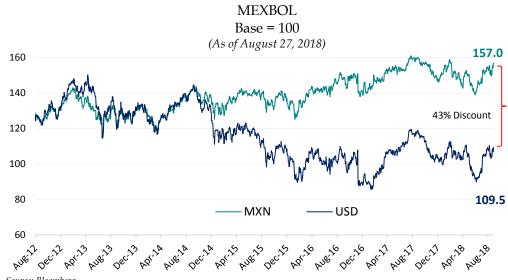
## Exchange Rate

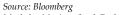




### Mexican Stock Market







Mexbol = Mexican Stock Exchange Index

## MEXBOL P/E Ratio (As of August 27,2018)





# Pichardo Asset Management, SA de CV An Independent Investment Advisory Firm

#### www.paminversion.com

Andres Bello 45, 22nd Floor, Polanco, 11550 CDMX, México Phone: + 52 (55) 52 61 46 00 /04/21/16

#### epichardo@paminversion.com

**Equity Portfolio Manager** 

#### arodriguez@paminversion.com

Macro Strategist & Debt Portfolio Manager

#### destevez@paminversion.com

Financials Analyst Assistant Portfolio Manager

#### jelizalde@paminversion.com

Industrials Analyst Assistant Portfolio Manger

<u>lcalzada@paminversion.com</u>
Compliance

Experience

## **Definitions**



- **GDP:** Gross domestic product (GDP) is the monetary value of all the finished goods and services produced within a country's borders in a specific time period. Though GDP is usually calculated on an annual basis, it can be calculated on a quarterly basis as well (in the United States, for example, the government releases an annualized GDP estimate for each quarter and also for an entire year).
- **MEXBOL:** The S&P /BMV IPC seeks to measure the performance of the largest and most liquid stocks listed on the Bolsa Mexicana de Valores. The index is designed to provide a broad, representative, yet easily replicable index covering the Mexican equities market. The constituents are weighted by modified market cap subject to diversification requirements.
- *P/E Ratio*: The price-earnings ratio (P/E ratio) is the ratio for valuing a company that measures its current share price relative to its per-share earnings. The price-earnings ratio is also sometimes known as the price multiple or the earnings multiple.
- *INEGI*: The National Institute of Statistics and Geography.
- BANXICO: Banco de Mexico is the Central Bank of Mexico.
- *SHCP*: Secretaria de Hacienda y Credito Publico, is the Ministry of Finance.

### Disclaimer



Pichardo Asset Management, S.A. de C.V. "PAM" provides the advisory service to The Mexico Equity and Income Fund, Inc., incorporated in Maryland, U.S.A., registered under the U.S. Investment Company Act of 1940, as amended, as a closed-end, non-diversified management Investment Company. "PAM" conducts its decisions under standards from more than 27 years of experience in portfolio management advice, and provides comments in a weekly, monthly, semi-annual, and annual basis.

The information contained herein reflects the opinion of Pichardo Asset Management and as such does not constitute fundamental research, neither should it be construed as a solicitation of business or a buy/sell recommendation with regard to any of the securities mentioned. Furthermore, it is subject to change without prior warning and estimates cannot be guaranteed. Past returns do not guarantee future earnings.

The registration that PAM maintains with the securities supervisory authorities in both Mexico and the U.S. do not involve their recognition and/or approval of the information contained within this document. "PAM" is an Independent Advisor registered before Mexico's National Banking and Securities Commission, with registration number 30018-001-(5365)-18/12/2015, from December 18, 2015, as per the Articles 225 y 226 from the country's Securities Market Law. PAM is also an independent advisor under section 203 of the Investment Advisers Act of 1940, with registration number 801-62108 on June 4 2003.

### Disclaimer



#### **Risk Factors:**

The Mexico Equity and Income Fund, Inc invests substantially all of its assets in securities of Mexican issuers. All Investments involve risk. Principal loss is possible. Investing internationally involves additional risks such as currency fluctuations, market price volatility, social and economic instability, changes in taxation, periods of illiquidity and other factors. All Mexican companies are subject to Mandatory IFRS (International Financial Reporting Standards) accounting since the year 2011. Mexico has experienced currency devaluations, high levels of inflation and interest rates, but currently has a solid macro economic framework. To read about The Mexico Equity and Income Fund, Inc, please access the Annual Report by calling (414) 765-4255 to receive a copy, or access the Annual Report on the Fund's website, "www.mxefund.com", under the section captioned investor reports. Investors should consider the Fund's investment objectives, risks, charges and expenses carefully before investing. An investment in the Fund should not constitute a complete investment program.

Closed-end funds are traded on the secondary market through one of the stock exchanges. The Fund's investment return and principal value will fluctuate so that an investor's shares may be worth more or less than the original cost. Shares of closed end funds may trade above (a premium) or below (a discount) the net asset value (NAV) of the fund's portfolio and there is no assurance that the fund will achieve its investment objective.