

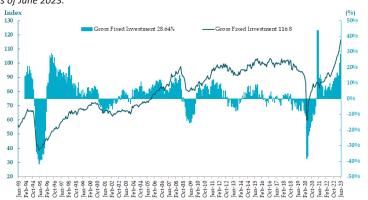
## Mexico Investment - Nearshoring Report Updated to August 31, 2023.





Exhibit I. Gross Fixed Investment.

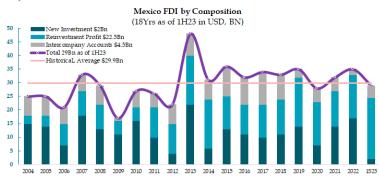
As of June 2023.



Source: INEGI.

### Exhibit IX. Foreign Direct Investment

As of June 2023



Source: Ministry of Economy.

#### **Exhibit III. Industrial Activity.**

% Annualized Monthly Variation as of June 2023.



Source: INEGI.

Exhibit IV. U.S. Trade Balance Million of US Dollars; as of July 2023

	Uni	ted Sta	ites Int	ernatio	Trade (YTD)	as of Ju	ly 2023	3)	
Country	Exports	Imports	Total Trade	Balance	Country	Exports	Imports	Total Trade	Balance
Mexico	186,958	274,950	461,908	-87,992	Taiwan	23,042	48,197	71,239	-25,15
% of Total	16.0%	15.5%	15.7%		% of Total	2.0%	2.7%	2.4%	
Canada	206,537	243,703	450,240	-37,166	France	25,506	33,174	58,680	-7,668
% of Total	17.7%	13.7%	15.3%		% of Total	2.2%	1.9%	2.0%	
China	83,248	239,065	322,313	-155,817	Italy	15,613	42,450	58,063	-26,837
% of Total	7.1%	13.5%	11.0%		% of Total	1.3%	2.4%	2.0%	
Germany	44,566	93,275	137,841	-48,709	Singapore	23,565	23,286	46,851	279
% of Total	3.8%	5.3%	4.7%		% of Total	2.0%	1.3%	1.6%	
Japan	43,686	83,826	127,512	-40,140	Brazil	26,310	21,469	47,779	4,841
% of Total	3.8%	4.7%	4.3%		% of Total	2.3%	1.2%	1.6%	
Korea, South	35,901	66,252	102,153	-30,351	Hong Kong	15,297	2,415	17,712	12,882
% of Total	3.1%	3.7%	3.5%		% of Total	1.3%	0.1%	0.6%	
United Kingdom	43,867	37,107	80,974	6,760	Saudi Arabia	7,395	9,789	17,184	-2,394
% of Total	3.8%	2.1%	2.8%		% of Total	0.6%	0.6%	0.6%	
India	23,088	48,842	71,930	-25,754	All other countries	360,351	508,751	869,102	-148,400
% of Total	2.0%	2.7%	2.4%		% of Total	30.9%	28.6%	29.5%	
					TOTAL 2023 YTD	1,164,930	1,776,551	2,941,481	-611,621
					TOTAL 2022	2,064,787	3,246,681	5,311,468	-1,181,894
					TOTAL 2021	1,754,578	2,832,946	4,587,524	-1,078,368

Source: U.S. Census Bureau

# Exhibit V. Mexico & China Share of US Imports

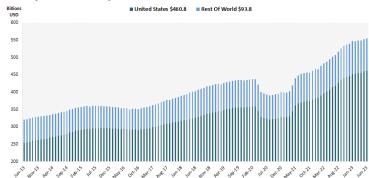
Cumulative figures for the last 12 months to July 2023.



Source: Bureau of Economic Analysis.

#### Exhibit VI. Mexico Non-Oil Export. Cumulative last 12-Months.

Billion of US Dollars; as of June 2023.



Source: INEGI.

#### **Exhibit VII. Vehicle Production and Exports.**

As of June 2023.

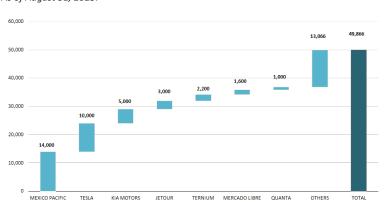


Source: INEGI.

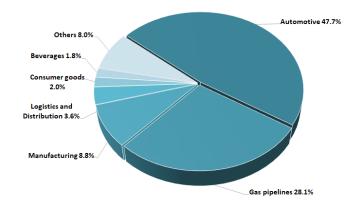


## **Mexico Investment - Nearshoring Report** Updated to August 31, 2023.

US \$49.9 Billion Dollars in Investments announced by Nearshoring. As of August 31, 2023.



**Exhibit VIII. Main Investments Announced by Industries** As of August 31, 2023.



Source: Ministry of Economy; Local Newspapers. Source: Ministry of Econnomy; Newspapers.

#### Exhibit X. Announced Investments in Mexico As of August 31, 2023.

	Company	Country	State	Industry	MXN (million)	USD (million)	Description
May-23	Mexico Pacific Limited	U.S.	Sonora	Gas pipelines	245,000	14,000	New facility
Feb-23	Tesla	U.S.	Nuevo León	Automotive	93,400	10,000	New facility
May-23	Kia Motors	South Korea	Nuevo León	Automotive	17,500	5,000	Capacity expansion
Feb-23	Jetour	China	Bajio	Automotive	18,680	3,000	Capacity expansion
May-23	REITS	Mexico	Norte del país	Real Estate	43,200	2,400	Industrial Parks
Feb-23	Ternium	Argentina	Nuevo León	Manufacturing	37,620	2,200	New facility
Jun-23	Mercado Libre	Mexico	Yucatan	Logistics and Distribution	27,300	1,600	New distribution center
May-23	Quanta Computers	Taiwan	Nuevo León	Manufacturing	17,730	1,000	New facility
Feb-23	AGP Glass	Belgium	Nuevo León	Automotive	14,944	800	New facility
Apr-23	Reckitt	U.K.	Mexico City	Consumer goods	9,325	500	Plant Expansion
Apr-23	Nemak	Mexico	Nuevo León	Automotive	8,300	490	Capacity expansion
Mar-23	Arca Continental	Mexico	Nuevo León	Beverages	7,500	417	Capacity expansion
Feb-23	Unilever	U.K.	Nuevo León	Consumer goods	7,592	400	New facility
Jul-23	Bestune (FAW)	China	Hidalgo	Automotive	6,086	358	New facility
May-23	Xusheng	China	Coahuila	Automotive	6,206	350	New facility
May-23	Fibra Prologis	Mexico	North of the country	Real Estate	6,195	344	Industrial Parks
Jun-23	Toyota	Japan	Guanajuato	Automotive	5,500	328	Plant Expansion
May-23	Sungwoo Hitech	South Korea	Nuevo León	Automotive	5,307	300	Capacity expansion
May-23	Sungwoo Hitech	South Korea	Nuevo León	Automotive	5,307	300	Plant Expansion
Aug-23	Grupo Modelo	Belgium	Guanajuato	Beverages	5,100	300	New facility
Mar-23	Bosch	Germany	Aguascalientes	Engineering	4,849	260	New facility
Feb-23	ZF Group	Germany	Queretaro	Automotive	4,590	246	New manufacturing plant
May-23	Brembo	Italy	Nuevo León	Manufacturing	3,675	210	Capacity expansion
Feb-23	Stellantis	Netherlands	Coahuila	Automotive	3,736	200	Capacity expansion
Jun-23	Brown-Foreman	U.S.	Jalisco	Beverages	3,418	200	Capacity expansion
Jul-23	BorgWarner	U.S.	San Luis Potosi	Automotive	3,736	200	New facility
Aug-23	Vimercati Viney	India	Nuevo León	Automotive	3,400	200	New facility
Aug-23	Paramount New Materials	China	Coahuila	Automotive	3,400	200	New facility
Feb-23	Home Depot	U.S.	Country-wide	Retail	3,700	198	New stores and logistics reinforcement
May-23	HL Mando	South Korea	Coahuila	Automotive	3,280	185	Plant Expansion
Aug-23	Mota-Engil	Portugal	Nuevo León	Engineering	3.000	176	New facility
May-23	Whirpool	U.S.	Coahuila	Manufacturing	3.007	161	Plant Expansion
Jun-23	General Atlantic	U.S.	Country-wide	Health	2,720		Hospital Chain
Apr-23	ALSEA	Mexico	Across Mexico	QSR Restaurants	2,800	156	New stores, restaurants and franchises.
Feb-23	American Industries	U.S.	Chihuahua y Nuevo León	Real Estate	2.802		Industrial Parks
Mar-23	Forvia	France	Nuevo León	Automotive	2.742		Capacity expansion
Feb-23	Navistar	U.S.	Nuevo León	Automotive	2,000		Capacity expansion
May-23	DHL Express	Germany	Queretaro	Logistics and Distribution	2.128		Logistics and Distribution
Feb-23	HNI	U.S.	Coahuila	Furniture retail	1.980		Building materials plant
Jan-23	Noah	China	Nuevo León	Manufacturing	1.898		New facility
May-23	Festo	Germany	Nuevo León	Manufacturing	1.773		New facility
Jun-23	HIHO	South Korea	Guanajuato	Automotive	1,742		New facility
Jun-23	Toyotetsu	Japan	Guanajuato	Automotive	1.568		Plant Expansion
May-23	Optibelt	Germany	Queretaro	Automotive	1.512		New facility
May-23	Fisher Dynamics	U.S.	Tamaulipas	Automotive	1,436		Plant Expansion
Apr-23	SIG	Switzerland	Queretaro	Manufacturing	1.454		New facility
Apr-23	Yinlun	China	Nuevo León	Automotive	1,454		New facility
Aug-23	Donaldson	IIS	Guanajuato	Automotive	1,275		New facility
May-23	Schneider Electric	France	Tlaxcala	Manufacturing	1.300		Capacity expansion

<u>Date</u>				Industry		(million	Description
Jan-23	Bic	France	Coahuila	Manufacturing	1,329		70 Capacity expansion
Apr-23	Jaixipera	China	Coahuila	Manufacturing	1,091		60 New facility
Jul-23	Linamar	Canada	Durango	Automotive	1,020		60 Plant Expansion
Jun-23	NEAPCO	U.S.	Coahuila	Automotive	1,028		59 Plant Expansion
Feb-23	Bendix	U.S.	Coahuila	Automotive	1,065		57 New Braking Systems Plant
Aug-23	Mubea	Germany	Coahuila	Automotive	969		57 New facility
May-23	BorgWarner	U.S.	Coahuila	Automotive	969		57 New facility
May-23	P&G	U.S.	Guanajuato	Consumer goods	1,000		56 Capacity expansion
Feb-23	DHL	Germany	Mexico City	Logistics and Distribution	1,000		54 Logistics and Distribution
Feb-23	Webasto	Germany	Guanajuato	Automotive	934		50 New facility
Jul-23	CFMoto	China	Nuevo León	Automotive	782		46 New facility
Aug-23	Vishay	U.S.	Durango	Manufacturing	0		45 New facility
Jul-23	Kyungshin	South Korea	Durango	Manufacturing	765		45 New facility
May-23	Tecco	China	San Luis Potosi	Automotive	745		42 New facility
Jan-23	Nestlé	Suitzerland	Estado de México	Consumer goods	778		41 Capacity expansion
May-23	Taxan	Japan	San Luis Potosi	Automotive	720		41 New facility
Apr-23	ZF Group	Germany	Queretaro	Automotive	720		40 New manufacturing plant
May-23	Metso	Finland	Guanajuato	Manufacturing	709		40 New facility
Jun-23	Aptiv	Ireland	Jalisco	Automotive	697		40 New facility
Mar-23	Nova Steel	Canada	Coahuila	Manufacturing	690		37 New facility
Jun-23	Okita Iron	Japan	Guanajuato	Manufacturing	697		37 Plant Expansion
Jul-23	Topband	China	Nuevo León	Manufacturing	595		35 New facility
Mar-23	Xinquan	China	Aguascalientes	Automotive	560		30 Capacity expansion
Feb-23	Modineer Group	U.S.	Chihuahua	Automotive	560		30 New facility
Aug-23	MR InfraAuto	South Korea	Zacatecas	Automotive	510		30 New facility
Jul-23	Yazaki	Japan	Guanajuato	Automotive	523		30 Plant Expansion
May-23	Valeo	France	Estado de México	Automotive	514		29 New facility
Jun-23	Haitian	China	Jalisco	Manufacturing	427		25 New facility
Jun-23 Jun-23	Mata Automotive	Turkey	Aguascalientes	Automotive	350		20 New facility
Jun-23	Suminoe Textile	Japan	Guanajuato	Manufacturing	350		20 New facility
	Jiahua Chemicals			Chemicals	350		
Aug-23		China	Coahuila	Automotive			20 New facility
Aug-23	Magna Lighting		Queretaro		350		20 Plant Expansion
Apr-23	MG Motor & Saic	China	San Luis Potosi	Automotive	340		19 Plant Expansion
Jun-23	Samtech	Japan	Guanajuato	Automotive	331		19 New facility
Jun-23	SA Automotive	U.S.	Coahuila	Automotive	261		15 New facility
Jul-23	Shandong Weida	China	Coahuila	Manufacturing	255		15 New facility
Jun-23	Denso	Japan	Guanajuato	Automotive	226		13 Plant Expansion
Jun-23	Hyundai Polytech	South Korea	Coahuila	Automotive	226		13 Plant Expansion
May-23	Park Ohio	U.S.	Coahuila	Manufacturing	213		12 New facility
Jul-23	ABIC	Japan	Aguascalientes	Automotive	187		11 New facility
Feb-23	Nagarro	Germany	Nuevo León	Automotive	190		10 Capacity expansion
Feb-23	Pilgrim's	U.S.	Coahuila	Meat processing	187		10 New orchard for chickens
Mar-23	Paslin	China	Coahuila	Manufacturing	187		10 New facility
Aug-23	GHSP	U.S.	Coahuila	Automotive	170		10 New facility
Jul-23	CVG	U.S.	Chihuahua	Automotive	170		10 New facility
Aug-23	Sumitomo	Japan	Tabasco	Automotive	170		10 New facility
Jun-23	Mitsui High Tech	Japan	Guanajuato	Manufacturing	130		7 New facility
May-23	Epiroc	Canada	Zacatecas	Manufacturing	89		5 Plant Expansion
May-23	Dynatec	U.S.	Guanajuato	Manufacturing	71		4 New facility
Apr-23	Hella	Germany	Jalisco	Automotive	72		4 Plant Expansion

Source: Ministry of Economy; Local Newspapers.

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